

दिल्ली कौशल एवं उद्यमिता विश्वविद्यालय

DELHI SKILL AND ENTREPRENEURSHIP UNIVERSITY

(A State University Established under Govt. of NCT of Delhi Act 04 of 2020)

HQ: DSEU Dwarka Campus

Sector 9, Dwarka, New Delhi - 110077

Sub: Minutes of Pre-bid Meeting held on 23-11-2021 regarding the Selection of Agency as Project Development and Management Consultants (PDMC) for Short-Term Courses being launched by the Delhi Skill and Entrepreneurship University (DSEU) Tender ID no. [2021_DSEU_211160_1]

Date: 26-11-2021

Representatives from the following organizations attended the Pre Bid meeting (online) on 23-11-2021:

1	Aseem Punia	Grant Thornton Bharat LLP
2	Satender Kumar	M/s Prakhar Software Solutions Pvt. LTd
3	Yashpal Malik	Pricewaterhousecoopers Pvt. Ltd.
4	Arjun Nanda	EY LLP.
5	Karan Singh	Petonic Infotech
6	Sanchit Singhal	Boston Consulting Group
7	Rajat Tokas	KPMG
8	Sadanand Sharma	GT Bharat LLP
9	Mansi Mathur	Deloitte Touche Tohmatsu India LLP
10	Abhinav Sharma	PricewaterhouseCoopers Pvt. Ltd
11	Ashish Wali	Centum Learning

Organizations which sent pre-bid queries through email:

1. IPE global pvt. Ltd.
2. Deloitte
3. Prakhar Software solutions Pvt. Ltd.
4. EY LLP
5. Petonic Infotech.

6. KPMG Advisory Services Pvt. Ltd.
7. PricewaterhouseCoopers Private Limited
8. Grant Thornton Bharat LLP

With reference to the queries raised by attendees in the Pre-Bid meeting held on 23-11-2021 and queries received over mail by 24-11-2021, please find below the clarifications to the queries raised:

Sl No.	Section	RFP clause	Queries	Clarification/ Response
1	2.1 (L)B 2.2(h)	Letter of Authorization / Power of Attorney It is further clarified that the SPOC must certify whether he/she signs as the Constituted Attorney of the Company. The authorization shall be indicated by a written Power of Attorney accompanying the Qualification Bid	We request you to please accept board resolution as well for authorization	A letter of Authorization from the board or the proprietor will be accepted.
2	2.2(c)	The lead bidder must be profitable from its operations for the last three financial years (the last three years owing to COVID shall be taken as FY 2017-18, 2018-19 and 2019-20)	What is the supporting document required for this? Will the annual CA certified P&L statement be sufficient for this?	Yes, the P&L certificates are sufficient.
3	2.2 (e)	Bidding firm(s): the Bidder can be a single company or Society or Trust or a consortium of companies, Societies or Trusts or any of the combinations as defined in Section 2.2.b	Limited Liability partnerships are not included in this clause. Request you to please add the same.	The said clause states that any "other combination as defined in Section 2.2.b is eligible to bid. Section 2.2.b reads as:The Bidder must be a registered company under the Indian Companies Act, 1956 or the Indian Companies Act, 2013 or a Society/ Trust registered under Registration Act, 1860 or the Act, 1882, Central and State Public Sector Entity and or any other applicable statute conforming to the rules laid down by the concerned State Government. The Bidder or a member of the Consortium may either be a sole proprietorship firm/a partnership firm/a limited liability partnership /a company

				incorporated under the applicable laws of its origin
4	2.5 (b)	Over the last five (5) years, the lead company or any member of the Consortium should have provided advisory services to a government or Private agencies in India within education, training or skills sector.	Last 5 year here means FY 2016-17 to FY 2020-21	Last 5 years constitutes FY 2016-17 to 2020-21
5	C (ii)	The Commercial Bids of disqualified bidders will be returned unopened on formal written request to DSEU.	We understand that entire submission is online(proposal and EMD declaration) and there is no physical copy submission.	As per section 2.1.1 Instruction for Soft Copy Submission: The offer will be accepted online only on e-procurement portal
6	Form 2(a): 5	Pre-qualification Criteria checklist	Points no 4 & 5 are overlapping. Can one project fulfil both the requirements or is it necessary to show 2 different project to cover the minimum eligibility	Both points 4 and 5 pertain to two different types of projects. Therefore, 2 separate submissions are required for the same.
7	Form 2(b)	Evaluation Criteria (C)- Project Case Study	The would be an overlap in the projects mentioned in point B and point C and it should be accepted. The evaluation of the case study should be done on point a and b only. The impact and outcomes for the long term PMU assignments may not always be seen during the assignment period and be difficult to quantify.	Point B refers to the number of relevant projects completed whereas Point C is a detailed analysis of a project in the form of a case study. The evaluation criteria remains unchanged.

8	Form 2(b)	valuation Criteria (D)- International Experience	Relevant assignments with the private organization as the clients should also be accepted	The criteria remains unchanged.
9	Key Personnel	Project Director (1) Project Leader (Education Expert with expertise in running PMUs)	<p>The requirement of the project value(3.5 cr/1.0 cr) should be waived off. The roles and responsibilities of a project Director/ Leader remains similar in PMU projects irrespective of the size of the project. Also, CVs are submitted in individual capacity and the projects are awarded to firms hence it may be difficult to quote/ submit proofs of the size of the project. As per the Scope of work (page 15) sub-contracting of the resources are allowed hence the condition of the 2 years employment with firms is conflicting. This condition should be waived off.</p> <p>We also request you to reduce the experience of the Project Director to 15 years</p>	<p>The evaluation criteria for the project director remains the same.</p> <p>The minimum experience for The Project Director remains the same</p> <p>The clause on hiring of subcontractors is limited to consultants, field force and subject matter experts.</p>
10	Key Personnel	Subject Matter Experts (3) at 20% capacity	<p>We request you to reduce the experience of SMEs to minimum 5 years</p> <p>Also the MIS/Design position should be a full time positions</p>	The clause remains unchanged
11	Key Personnel	Field Force (Variable – 1 per 3 centres)	We are assuming that the field team will be based out of centers full time and they will not be required to sit in PMU/Client office	The said clause now reads as” Field Force (15- 1 per 3 centres) Same shall be reflected in the evaluation criteria.

			The number of field staff is variable(1 per 3 centers) but in The commercial bid number is mentioned as 15. We request you to make it per unit basis in order to keep it uniform.	
12	Form 12	Format for Commercial Bid	In column number of months deployed is 12 whereas minimum time is 25%. Please clarify which is to be taken while calculating the annual fee	The commercial bid is to be quoted in per "Person Month Rate" which is to be multiplied by the Number of months and the Minimum % of Time. Since the post of the Project Director is not full time, 25% should be considered for a period of 12 months while calculating annual fee. For example, if the per month fee of the Project director is X then the fees should be calculated as (X*12*25%).
13	Form 12	International experts (as required) Other experts (as required)	We request you to remove this as this might bring in disparity in total fee or only unit rate should be taken, and it should be excluded from the total fee	The criteria remains unchanged
14	Bidder Qualification (a)	The Bidder as used shall be a registered legal entity in India and the bidder should have legal existence of at least ten (10) years as on the date of publication of the bid and the bidder should have operational offices in India.	Kindly allow to participate for Startup Company	The criteria remains unchanged
15	(c)	The lead bidder must be profitable from its operations for the last three financial years (the last three years owing to COVID shall be taken as FY	Kindly allow previous financial Year i.e. 2020-2021 in last three years FY : 2018-19, 2019-20 and 2020-21).	The criteria remains unchanged

		2017-18, 2018-19 and 2019-20).		
16	Minimum Qualification Criteria	i. At least one project involving large-scale transformation in education, training or skilling space/ with a total consultancy fee of at least INR 1 crore or two similar completed works costing not less than INR 70 lakhs each in the last 3 financial years (Last 3 Financial years as defined in the RFP)	Kindly consider ongoing projects	The criteria remains unchanged
17	Form 2(b): Evaluation Criteria	A, Firm credentials Scoring: INR 1-100 Crores = 3 marks INR 100-300 Crores = 6 marks INR 300+ Crores = 10 marks	The Credential for Turnover is very High kindly Change : INR 1-10 Crores = 3 marks INR 10-20 Crores = 6 marks INR 20+ Crores = 10 mark Kindly Consider	The Turnover criteria remains unchanged
18	Form 2(a): Pre-qualification Criteria checklist (4)	Over the last five years, the lead bidder or any member of the Consortium should have provided advisory services to a government or a government agency in India within education or skilling sector related to: (i) At least one project involving large-scale transformation/ business process re-engineering/ policy reforms/ undertaking feasibility assignments for structuring projects with a total consultancy fee of at least INR 1 crore or two similar completed works consisting of not less than INR 70 Lakhs each. (ii) At least one project involving assistance to the	We request authority to kindly change it to following: Over the last five years, the lead bidder or any member of the Consortium should have provided advisory services to a government or a government agency in India within education or skilling sector related to: (i) At least one project involving large-scale transformation/ business process re-engineering/ policy reforms/ undertaking feasibility assignments for structuring projects with a total consultancy fee of at least INR 1 crore or two similar completed works consisting of not less than INR 70 Lakhs each. (ii) At least one project involving assistance to the client in implementation of projects/ interventions/ policy initiatives	The criteria remains unchanged

		client in implementation of projects/ interventions/ policy initiatives through setting up a Project Management Office (PMO) or a Programme Management Unit (PMU) with a total consultancy fee of at least INR 1crore.	through setting up a Program Management or Project Management Office (PMO) or a Programme Management Unit (PMU) with a total consultancy fee of at least INR 1crore.	
19	Form 2(a): Pre-qualification Criteria checklist (4) & Form 2(b): Evaluation Criteria (1)	Turnover & Prior Experience	Request Department to enable Startup/MSME companies to participate and exempt experience & turnover criteria as mentioned in Circulars by Department of Public Enterprises in OM No. DPE/7(4)/2007-Fin. dated 8th Nov 2016 ,OM No.F.20/2/2014-PPD(Pt.) dated Sep 20, 2016 & July 25, 2016 of Procurement Policy Division, Department of Expenditure, Ministry of Finance and OM No. 1(2)(1)/2014-MA Part dated March 10, 2016 of Ministry of MSME, Govt. of India." Link : https://dpe.gov.in/sites/default/files/R-86.pdf Circular Copy Attached.	The experience and turnover criteria remains unchanged
20	Form 2(b): Evaluation Criteria (1)	Firm credentials Annual turnover from consultancy services in India (excluding audit, taxation, IT implementation) for the year 2019-20 Scoring: INR 1-100 Crores = 3 marks INR 100-300 Crores = 6 marks INR 300+ Crores = 10 marks	We request authority to kindly change it to following: Firm credentials Annual turnover from consultancy services in India (excluding audit, taxation, IT implementation) for the year 2019-20 Scoring: INR 1-10 Crores = 3 marks INR 10-20 Crores = 6 marks INR 20+ Crores = 10 marks	The Turnover criteria remains unchanged
21	Form 2(b): Evaluation Criteria (1)	<i>Addition</i>	<i>Since the project is a quality based task, and involves closely working with educational institutes. We request authority to add additional marks if either the lead bidder or any other consortium partner has any written engagement or association with Top Universities across the world (International) & preference will be given to them.</i>	The criteria remains unchanged

22	3.2 Bid Evaluation Criteria	Technical bid score weightage – 75% Commercial bid score weightage – 25%	It is proposed that in order to focus more on quality and less on cost competitiveness of the bid, the QCBS evaluation criteria may be modified as given below. ▶ Technical bid score weightage – 80% ▶ Commercial bid score weightage – 20% ▶ This shall ensure selection of high quality resources leading to quality outcome and deliverables.	The criteria remains unchanged
23	Form 2(b): Evaluation Criteria	International Experience Expertise of public sector transformation in international geographies that may be of immediate relevance to this project or have direct, applicable learnings	Kindly specify if projects from a specific domain such as skill development / education will be applicable here or all public sector transformation projects will be considered. Also suggest how many relevant projects will be required for scoring full marks.	Expertise of public sector transformation in international geographies that may be of immediate relevance to this project or have direct, applicable learnings 3 international projects or more are required for full marks.
24	6.20 Penalty & Termination	In case the successful bidder fails to perform the services as per scope of work as per timelines. Thereafter, a penalty @ 0.5% per week of total value of contract or part thereof subject to a maximum ceiling of 10% may be applied.	Request you to reduce the maximum ceiling to 5%	The criteria remains unchanged
25	Form 2(b): Evaluation Criteria	Subject Matter Experts (3) at 20% capacity	Please clarify if the SMEs will be required to be deployed for a continuous period or intermittently throughout the year.	20% capacity does not mean throughout the capacity. We should state "The SMEs are expected to devote 20% of their capacity during the entire duration of the project or be available as and when required for a minimum of 20% duration of project"

26	Form 2(b): Evaluation Criteria	Field Force (Variable – 1 per 3 centres)	Please specify how many field force resource CVs are to be shared for full marks.	CVs need to be attached only for key personnel i.e., Project Director, Project Manager, Subject Matter experts and Consultants.
27	Form 2(b): Evaluation Criteria	The on-ground team must consist of at minimum, 1 Full-Time Project Leader and 3 Full-Time Consultants with 25% support from the Project Director.	Kindly specify if Project Director is expected to be deployed on the project full-time or may work remotely to support the team for 25% of the time.	For the 25% of time, the Project Director has to work from the base office/ DSEU.
28	1.3 Bidding Data Sheet	Last date and address of bid submission - 8th December 2021 17:00 hrs	It is requested that the last date for submission maybe extended by at least 1 week to enable us to develop a robust proposal.	The last date of bid submissions will be extended by a week from 8-12-2021 to 15-12-2021 Same will be reflected in the bidding time sheet.
29	1.3 Bidding Data Sheet	3. Selection method: Tender will be awarded to the Bidder with the highest score based on the QCBS Evaluation Method (75:25),	Since, this assignment is a one year engagement with expected extension and requires experienced technical staff, we would request you to kindly increase the QCBS to 80:20 or 90:10	The criteria remains unchanged
30	1.3 Bidding Data Sheet	11. Late date and address of bid submission: 8th December 2021 17:00 hrs	Since it is a proposal submission with proposing highly qualified technical expertise, we would request an extension of the submission deadline by 20 days at least	The last date of bid submissions will be extended by a week from 8-12-2021 to 15-12-2021 Same will be reflected in the bidding time sheet.
31		Project Director Educational Qualification: Master's Degree in Business Administration from a reputed University or Institution	As per the RFP document, under this section, 20+ years' experience in advisory/consulting is required. Such expertise do not necessarily have an MBA but qualified skills on managing and leading projects	The said clause will now be read as: Project Director Educational Qualification: Master's Degree in Business Administration or Post Graduation in any field from a reputed University or Institution Similar changes will be made in form 2(b)

32		<p>Project Director</p> <p>Should be an employee of the firm for at least 2 years</p>	<p>We do not see any significance of Project Director having been an employee of the bidder's organisation for executing the present assignment, therefore, we would request relaxation on this statement by removing it from this section</p>	<p>The criteria remains unchanged</p>
33		<p>Project Leader</p> <p>Should be an employee of the firm for at least 2 years</p>	<p>We do not see any significance of Project Leader having been an employee of the bidder's organisation for executing the present assignment, therefore, we would request relaxation on this statement by removing it from this section</p>	<p>The criteria remains unchanged</p>
34		<p>Consultants (3)</p> <p>Educational Qualification Bachelor's Degree in Business Administration/ Economics/ Engineering, preferably MBA from a reputed University or Institution or equivalent Post Graduate qualification</p>	<p>We seek clarification on whether the equivalent Post Graduate qualification considers post-graduation in other social studies subjects/development studies etc.?</p>	<p>As per the quoted clause, any post graduate qualification will suffice.</p>
35		<p>Subject Matter Experts (3) at 20% capacity</p> <p>Educational Qualification: Bachelor's Degree in Business Administration/ Economics/ English/Engineering, preferably MBA from a reputed University or Institution or</p>	<p>We seek clarification on whether the equivalent Post Graduate qualification considers post-graduation in other social studies subjects/development studies etc.?</p>	<p>As per the quoted clause, any post graduate qualification will suffice.</p>

		equivalent Post Graduate qualification		
36	Form 6	Self Certificate for number and details of qualified Manpower/Employees	We have more than 800 qualified employees and if we start providing details of all these employees by name, it will be a tedious task for us and the list might not be very useful to you, so kindly clarify if we can provide just the number of experts in various categories. If this suffice, then kindly amend the template accordingly.	The details of employees only relevant to the PDMC are required.
37	1.1 Issuer Point e	The PDMC engagement will initially be for 1 year and may be extendable up to 2 years subject to the Vice Chancellor's decision.	<ul style="list-style-type: none"> It is requested to clarify if fees will be escalated after the extension post successful completion of year 1 	In case of renewal of contract, the terms and conditions will remain the same.
38	Date of submission of the technical proposal	Last Date and Time of submission of proposal/bid	<ul style="list-style-type: none"> Considering the requirements of the RFP, it would take some time to coordinate internally to collate all requirements specified in the RFP. Hence it is requested to grant an extension of 10 days to accommodate delays. 	The last date of bid submissions will be extended by a week from 8-12-2021 to 15-12-2021 . Similar changes will be made in the bidding date sheet.
39	Form 2(b): Evaluation Criteria Point B Relevant Project Experience	Expertise in providing consulting on skilling oriented projects with a focus on short term employability related skills (the work should include vision setting, strategic roadmap, implementation planning, PMU set up and implementation support, governance reform, and coordination between	<ul style="list-style-type: none"> The scope of consulting on skilling-oriented projects may be extended to include Public Private Partnerships (PPP) such as NSDC 	The criteria remains unchanged

		a wide range of stakeholders and partners) with Ministries, Departments or Private sector organisations in the skills/education sector		
40	Form 2(b): Evaluation Criteria Point D International Experience	Expertise of public sector transformation in international geographies that may be of immediate relevance to this project or have direct, applicable learnings	<ul style="list-style-type: none"> It is requested to clarify, if credentials of the Member Firm can be furnished to demonstrate relevant experience and credentials. Member firm means KPMG entity established in another country. The Work order in that case is issued in the name of KPMG in that country and not KPMG in India 	Only Projects where the said firm was directly involved in, will be considered for evaluation.
41	Clause 1.3 (Bidding Data Sheet)	Sr. No. 11 – Last date and address of bid submission	We request you to kindly extend the date of submission from 8 th Dec 2021 to 22 nd Dec 2021	The last date of bid submissions will be extended by a week from 8-12-2021 to 15-12-2021 Similar changes will be made in the bidding date sheet.
42	Clause 2.4 (Instructions for Commercial Bid Preparation)	Sr. No. e	We understand that the price will remain fixed for the one year of contract period. However, we request you to kindly incorporate some escalation mechanism after one year in the event of extension of contract by another year. This would hedge the bidder's price risk.	In case of renewal of contract, the terms and conditions will remain the same.
43	Clause 6.20	(Penalty and Termination), Sr. No 1	<p>We request you to change this point to following:</p> <p><i>In case the successful bidder fails to perform the services as per scope of work as per timelines. Thereafter, a penalty @ 0.5% per week of total value of contract or part thereof subject to a maximum ceiling of 5% may be applied.</i></p>	The criteria remains unchanged

44	Form 2(b)	Evaluation Criteria (Key Personnel)	We request you to kindly modify the minimum professional experience requirement from 20 to 15 years. This is primarily because a professional with more than 20 years of experience is very senior and may not be able to dedicate 25% of the required time to the project given that he/she has multiple organizational responsibilities.	The criteria remains unchanged
45	Form 2(b)	Evaluation Criteria (Key Personnel)	Please clarify the number of field force people to be required.	The number of Field Force personnel required is 15.
46	Clause 1 (Invitation for Bid)	Sr. No. e	We request you if the duration of the initial contract can be made for 2 years given the quantum of work required, coordination to be done, and targets to be achieved. We believe that one year is too short a period to make a decision on extension or not.	The criteria remains unchanged
47		-	We request you to kindly accept our 'Terms of Business' mentioned in the subsequent pages, in the event of our selection for signing the contract.	The same is outside the scope of this RFP
48		-	We seek clarification if the Consulting agencies/organizations and/or their associates that are already working with DSEU will be eligible to participate in this bid, given the potential conflict of interest.	All bidders who meet the eligibility criteria are eligible to apply.
49	Page 21: 6.20 Penalty & Termination	In case the successful bidder fails to perform the services as per scope of work as per timelines. Thereafter, a penalty @ 0.5% per week of total value of contract or part thereof subject to a maximum ceiling of 10% may be applied.	We request you to kindly modify this clause as "In case the successful bidder fails to perform the services as per scope of work as per timelines. Thereafter, a penalty @ 0.5% per week of total value of contract or part thereof subject to a maximum ceiling of 5% may be applied."	The criteria remains unchanged
50	Page 27: Form 2(b): Evaluation Criteria	International Experience Expertise of public sector transformation in international geographies that may be of immediate	We request to kindly modify this clause as: Expertise of public sector transformation in India that may be of immediate	1) the clause remains unchanged. 2) The updated clause will now read as" Scoring:

	(D)	<p>relevance to this project or have direct, applicable learnings</p> <p>Scoring: 1 project = 1 marks 2 projects = 2 marks 3 or more projects = >2 marks For >3 projects, the projects will be evaluated against the relevance of learnings to the scope of work, quality and impact.</p>	<p>relevance to this project or have direct, applicable learnings</p> <p>Scoring: 1 project = 1 marks 2 projects = 2 marks 3 or more projects => 2 marks For >3 projects, the projects will be evaluated against the relevance of learnings to the scope of work, quality and impact.</p> <p>It is also requested to please clarify the calculation of marks pertaining to international projects</p>	<p>1 project = 1 marks 2 projects = 2 marks 3 or more projects = 5 marks” Same changes shall be made in the form.</p>
51	Page 29: (5) Key Personnel	Field Force (Variable – 1 per 3 centres)	Please specify the number of CV's to be provided for the field force personnel to score full marks for the criteria	CVs of only key personnel i.e., Project Director, Project Manager and Subject Matter experts and Consultants are required.
52	Page 29: (5) Key Personnel	Field Force (Variable – 1 per 3 centres)	Please specify the number of training centres to help us calculate the number of field forces required.	The number centres is expected to be in the range of 10-50
53	Page 8: (11) Last date and address of bid submission	8th December 2021 17:00 hrs	We request you to please extend the bid submission date by 2 weeks i.e. till 22 nd December 2021.	The last date of bid submissions will be extended by a week from 8-12-2021 to 15-12-2021 Similar changes will be made in the bidding date sheet.
54	Form 2 (b) evaluation criteria	Field Force Personnel	Please suggest how many CVs need to be projected for field force currently to obtain full marks	CVs of only key personnel i.e., Project Director, Project Manager, Consultant and Subject Matter Expert is required to be submitted.
55	Form 2 (b) evaluation criteria	Project Director Personnel	<p>Please confirm if this position is expected to be working full time from the DSEU premises (for 25% of the time)</p> <ul style="list-style-type: none"> ▪ It is requested to relax the criteria of the position and allow Consultant to procure the resource from the market 	<p>The Project Director is expected to be working full time from the DSEU premise for 25% of the stipulated time.</p> <p>The criteria remains unchanged.</p>

56	-	Other	<p>We request you to clarify whether the applicant can submit assignments of sister-concern entities to fulfil the requirements under eligible assignments of the firm.</p>	<p>Only projects in which the bidding firm was directly involved will be considered for evaluation</p>
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दिल्ली कौशल एवं उद्यमिता विश्वविद्यालय
DELHI SKILL AND ENTREPRENEURSHIP UNIVERSITY

Date: 26-11-2021

CORRIGENDUM

In RFP for Selection of Agency as Project Development and Management Consultants (PDMC) for Short-Term Courses being launched by the Delhi Skill and Entrepreneurship University (DSEU) Tender ID No. [**2021_DSEU_211160_1**], the following sections stand modified:

1.3 Bidding Data Sheet

S. No	Particulars	Details
1	Tender ID	[2021_DSEU_211160_1]
2	Selection Method	Tender will be awarded to the Bidder with the highest score based on the QCBS Evaluation Method (75:25) , subject to Bidder meeting the Qualification Criteria and Minimum Technical Qualification Score
3	Name of the Tender Inviting Authority	Registrar
4	Address of Tender Inviting Authority	Delhi Skill and Entrepreneurship University, DSEU Dwarka Campus, Sector 9, Dwarka, New Delhi-77
5	Availability of RFP	Tender can be downloaded from https://govtprocurement.delhi.gov.in/ and university website: www.dseu.ac.in
6	Nodal Officer for correspondence and Clarification	Registrar, Delhi Skill and Entrepreneurship University, DSEU Dwarka Campus, Sector 9, Dwarka, New Delhi
7	Pre-bid Meeting	Online. 23th November 2021 14:00 hrs Link will be on the university website www.dseu.ac.in under the tender section.

8	Last date for Pre-bid queries	17:00 hrs., 24th November 2021 via email (registraroffice@dseu.ac.in) or by post to Nodal Officer's correspondence address
9	Issue of addendum/ clarification (if any and if required)	26th November 2021 17:00 hrs. , through https://govtprocurement.delhi.gov.in/
10	Last date of bid submission	15th December 2021 17:00 hrs
11	Date and Address for Opening of Qualification Bid and Technical bid	16th December 2021 11:00 hrs. at Delhi Skill and Entrepreneurship University, DSEU Dwarka Campus, Sector 9, Dwarka, New Delhi
12	Opening of Commercial bid for Technically Qualified bidders	Will be communicated to the successful bidders via http: govtprocurement.delhi.gov.in
13	Bid Validity Period	90 days from the date of opening of bids
14	Commencement of the Assignment	27th December 2021

Form 2(b): Evaluation Criteria

S.no.	Position	Education Qualification	Experience
1	Project Director (1)	Master's Degree in Business Administration or any other Post graduation in any field from a reputed University or Institution	<ul style="list-style-type: none"> ● Minimum 20 years of professional experience in advisory/consulting ● Experience of leading at least 3 large-scale assignments/programs (involving strategy development, development of roadmap, implementation planning, PMU set up and implementation support) in the skilling/ education sector for a State/ Central Ministry, Department, or multilateral agency with a minimum consultancy fee of INR 3.5 Crores. Preference to be given to such experience in the public sector in India with a focus on PMU setup and implementation. ● Minimum 10 years of professional experience in a leadership capacity with accountability and responsibility for performance, including outcomes, budget, timelines, client, and stakeholder management ● Should be an employee of the firm for at least 2 years

5	Field Force (15 – 1 per 3 centres)	Graduate degree or equivalent	<ul style="list-style-type: none"> ● Minimum 2 years of appropriate experience in supporting government agencies/ PSUs on implementation projects, experience in managing multiple stakeholders ● Field force will be variable in nature and will be deployed in line with launch of centres
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<p>International Experience Expertise of public sector transformation in international geographies that may be of immediate relevance to this project or have direct, applicable learnings</p> <p>Scoring:</p> <p>1 project = 1 marks</p> <p>2 projects = 2 marks</p> <p>3 or more projects = 5 marks</p> <p>For >3 projects, the projects will be evaluated against the relevance of learnings to the scope of work, quality and impact.</p>	<p>5 marks</p>	<p>Bidders should submit any of the following:</p> <ul style="list-style-type: none">a) PO issued by the Government Department/ Private Agencyb) Project Completion certificatec) Work orderd) CA certification
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