DELHI SKILL AND ENTREPRENEURSHIP UNIVERSITY

DSEU Dwarka Campus, Sector-9, Dwarka, New Delhi-110077

RECRUITMENT FOR THE POST DIRECTOR, CENTER FOR EXTERNAL RELATIONS & PARTNERSHIPS

Govt. of Delhi had enacted Delhi Skill and Entrepreneurship University Act 2020, Department of Law, Justice and Legislative Affairs vide its notification No. F.14(65)LA-2020/CONS2LAW/82-91 dated 26th May, 2020 has published this Act for general information (Delhi Act of 04 of 2020) conveying the assent of Hon'ble Lt. Governor of Delhi dated 26th February, 2020.An Act to provide quality education in applied sciences and skill education in various disciplines of education and to take advantage of demographic dividend; design and impart skills-oriented programmes to address the challenges of developing, trained and employable human resources for national growth.

The Delhi Skill and Entrepreneurship University (DSEU) is looking for experienced and dynamic Professionals to support the external relations and partnerships function at DSEU.

DIRECTOR, CENTER FOR EXTERNAL RELATIONS & PARTNERSHIPS

1	Name of Position	Director, Center For External Relations & Partnerships
2	Number of Positions	1 (One)
3	Method or Recruitment	Contract based through open market
4	Age limit	Candidate should be below 55 years of age as on the date of advertisement
5	Period of contract	One Year (may be extended further based on discretion of the University
6	Remuneration (per month)	Rs. 2,00,000/-
7	Education qualification	Essential First class MBA or any other Master's degree from a reputed institution
		Desirable PhD in Skill Development/ Public Policy/ Administration or other relevant field
8	Experience	Minimum 10 years of relevant work experience in a similar role of building corporate relations, ideally at a higher education or skilling institution
9	Job Description/ Requirements	Cultivate long term mutually beneficial relations with industry partners thus bridging the gap between industry and academia.

- Develop and facilitate effective partnerships with national/international organizations and other academic bodies for the development of any particular domain or expertise.
- Develop an effective network with the industry in order to understand the needs of the industry and give appropriate feedback to the academia at DSEU.
- Plan and organize year-round industry interface activities.
- Provide placement assistance to the students and conduct on-campus internship and placement drives.
- Build a strong ecosystem of support for students through in-house career counseling and enhance employability through pre-placement training and preparation.
- Create an ecosystem to engage students in activities for overall development such as setting up various chapters of national and international societies/associations.
- Connecting alumni and industry professionals with the university at large.
- Providing a platform to industry, faculty members and students to work together on projects, co-innovations, and joint research work etc.
- Providing students/faculty an opportunity to get industry mentorships.
- Responsible for identifying and onboarding industry partners as per the needs of various programs and courses at DSEU and ensuring best possible placement rates for students at DSEU.
- Responsible for fostering and managing all existing industry relationships at university level including coordination of industry participation in academic activities, workshops, scholarships etc.
- Review and revise student placement & industry partnership policies in consultation with PPMs at the start of each academic session.
- Finalize annual strategic plan for year-round placement and industry engagement activities.
- Represent university at industrial and corporate conclaves.
- Responsible for the overall functioning of the Placement & Center for external relation & partnership and its associated activities.
- Responsible for implementing & developing an eco-system to operationalize the industry integration across campuses
- Connect with relevant industry partners to facilitate Faculty Development and Faculty Mentorship Programs in alignment with the career development requirement shared by VC/Pro-VC, Academics and Deans of Schools.
- Director might strive to bring all partnerships at a course specific level.